

The Solution: A Central Nervous System that uses intelligent rules to match products with targets beneficiaries



THE INDUSTRY'S FIRST INTELLIGENT BENEFITS & PERKS MARKETPLACE

eBN's Marketplace **reverses** the decades-long **inefficient** model with an intelligent model where products find buyers.

The marketplace is a system that uses intelligence to monitor demographics, life events and coverage changes in the employer's data and auto-matches the right product *automatically*. Simply load your products and eBN does the selling.

The right product for the right prospect at the right time.... intelligently!

The industry's first intelligent Benefits Marketplace

Most marketplaces today are simply digitized catalogs of products & services, creating the time consuming task of searching for a product or service that meets your specific needs; OR often the user is unsure of a product or service they could opt into that would save them time, money & stress.

eBN's marketplace intelligently monitors changes in the data and captures life event changes. Based on the various changes, the system recommends products & services directly linked to what's occurring in an individual's life.













FOR BENEFIT ISSUERS

- Reach millions of users across dozens of platforms
- Capture prospect needs real-time or through predictive logic
- Target prospects that match your product specifications

FOR BROKERS

- Easily upload your products &customize pricing
- Create rules that match your products to target employer groups
- Monitor life-changing events to identify prospects for individual market products

FOR PARTNERS

- Control your product accessibility based on regional and/or other criteria
- Increase broker engagement with incentives for employer groups
- Monitor data to facilitate cross-selling products for employers & individuals

FOR BENEFIT ISSUERS

- Offer employees access to a variety of benefit products
- Increase employee satisfaction with additional benefit options
- Auto-matches the right product, at the right time, to the right employee, automatically

FOR EMPLOYEES

- Search for benefits with ease
- Be alerted to benefits that match your circumstance when you need them including those you didn't know existed
- Special pricing for eBN Marketplace users